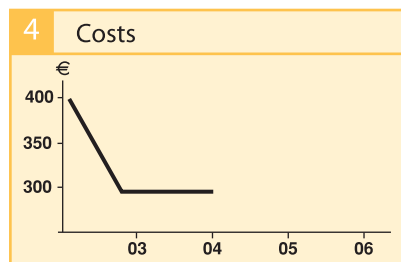
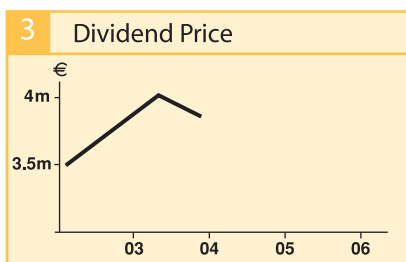
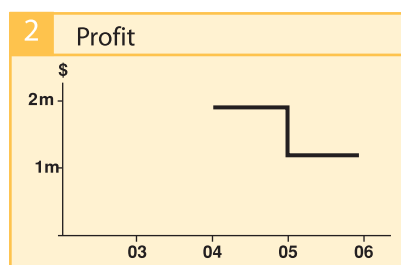
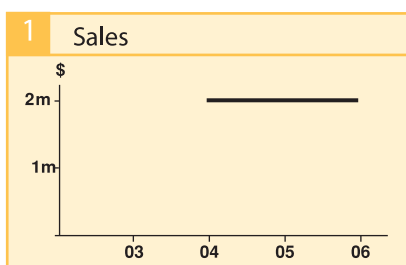


Unit 4, Exercise 8

Look at the following graphs. They are incomplete. You have one part, while your partner has the missing part. Work with your partner to complete the information.



Unit 5

Times are tough. Costs have to be reduced. But where? As the CFO (Chief Financial Officer) of a large international conglomerate, you have to defend your budget for next year. Make some notes on why the employees in your department are so important, and be prepared to defend your position in a preliminary meeting with your boss, the Managing Director.

Unit 6

You are at a trade fair in Leipzig, representing a medium-sized European company which is looking for investment from abroad. You meet up with a representative from a large US-based conglomerate who sounds interested. Your aim in the meeting is to decide what information you need from the other company, and what happens next.